We are the real estate adviser of choice.

600 offices in 70 countries
39,000 employees

- Americas & Caribbean: 65 offices
- UK, Ireland & Channel Islands: 137 offices
- Europe: 100 offices
- Middle East & Africa: 228 offices
- Asia Pacific: 70 offices
“Savills Vietnam has the largest total exposure on major and high commercial value channel such as VTV1, HTV7, HTV9...”

Source: Isentia – Media Report, 2019
Savills Vietnam

Our innovative full service agency delivers best in class

**ADVISORY SERVICES**
- Market Research
- Economic and Demographic studies
- Conceptual Development Recommendations
- Valuation
- Feasibility Studies
- Highest and Best Use
- Development Review

**AGENCY**
- Retail
- Office
- Industrial
- Residential

**RESIDENTIAL & INTERNATIONAL SALES**
- Project Sales and Marketing Strategy
- International Sales
- Residential Sales
- Landlord Representative

**HOTEL & LEISURE**
- Operator Selection
- Management Agreements

**PROPERTY MANAGEMENT**
- Residential - Commercial - Industrial
- Pre-Operations Management Consultancy
- Property & Asset Management
- Facility Management
- Property Management Training

**INVESTMENT**
- Strategic Project Positioning
- Stakeholder Engagement Structuring
- Acquisition and Sales
Managed by leading market professionals with over 31+ years of experience across all asset classes.

40+ researchers and analysts

Oldest and most reliable property databases in Vietnam

Strict compliance with up-to-date RICS and International Valuation standards

Advisory Services

Refined knowledge delivers inspired solutions

Research and Consultancy  Valuation and Advisory  Banking and Corporate Services
PROPERTY MANAGEMENT

Managed

7,870,791 m² in Hanoi and HCMC

Employees

1,750+

Senior team at head office

30+

BUILDING MANAGEMENT | FACILITIES MANAGEMENT | FINANCIAL MANAGEMENT | PRE-MANAGEMENT CONSULTANCY | TECHNICAL SERVICES

VIETNAM’S LEADING PROPERTY MANAGEMENT TEAM
LEASING

30+

staff across all asset classes

Development Consultancy

Tenant Representation

Leasing & Brokerage

Landlord Advisory

| RETAIL | COMMERCIAL LEASING | RESIDENTIAL LEASING |
HOSPITALITY

Dedicated Team with extensive experience in Hotel Planning & Operation

01 Planning Stage

- Market Study
- Scenario Analysis
- Feasibility Study
- Development Recommendation

02 Design Stage

- Design Brief
- Master Plan Review
- Operator Selection
- Rental Pool Advisory

03 Disposal

DEVELOPMENT PLANNING  HOTEL OPERATOR SELECTION  ACQUISITION/DISPOSAL
**INVESTMENT BROKERAGE & ADVISORY**

Extensive dealings with institutions, investment funds and state-owned/commercial banks

Established relationships with developers, high-net-worth families and local investors

Widespread regional and global network maximizing cross-border deal flow

Provide a broad range of services for investment properties and developments

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**SALES AND ACQUISITION**

**STRATEGIC PROJECT POSITIONING**

**STAKEHOLDER ENGAGEMENT STRUCTURING**

- Saigon Tower, HCMC
- Pacific Place, Hanoi
- SunWah Pearl, HCMC
- Saigon South Residences, HCMC
- Duxton Saigon Hotel, HCMC
- 3C Ton Duc Thang Office Building, HCMC
INDUSTRIAL

**Landlord Advisory**
Full range of consultancy services to maximize returns.

**Market Research**
Refined research to ensure all unknown variables are quantified to maximise success.

**Development Consultancy**
Market entry and expansion.

**Tenant Representation**
Formulate systematic transaction strategies, avoid expensive property pitfalls, and add tangible value.

**Sale & Leaseback**
We guide property owners through tailored re-financing opportunities to help free up capital and improve cash flow while avoiding operational disruption.

**Investment Brokerage**
Acquisition, disposal and consultancy of investment properties and developments.
RESIDENTIAL SALES

2019 Highlights

- **224** Successful deals
- **>US$ 72 MIL** Transaction value
- **>50** Projects

- Professional and dedicated sales consultants.
- Wide portfolio including resort, luxury, high-end and mid-end property.
- In-depth market knowledge.
- Technology innovations.
Our multilingual team, with specialist country desks, can assist buyers and sellers of all types with their international property requirements.

- Professional, multi-language sales team with in-depth market knowledge, especially in luxury segmentation.
- The first international residential sales team in Vietnam with a full suite of services.
- Working across all Vietnam and in the Savills global networks in UK, Asia, Europe, North America and Australia.
- Promote Vietnam properties successfully in Hongkong, Korea, China, Singapore and Taiwan.
Savills is committed to caring for the community. Industry award fees are being redirected to help local people. Charities for underprivileged around the country will receive increased donations.

Savills Cares

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